



**POWERFUL COMMUNICATION: CRAFT AND DELIVER  
YOUR MESSAGE WITH AUTHORITY AND  
AUTHENTICITY**

with Dr. Debbye Turner Bell  
\$395 (US) per person

**VIRTUAL SESSION (3-HOUR)**

## POWERFUL COMMUNICATION: CRAFT AND DELIVER YOUR MESSAGE WITH AUTHORITY AND AUTHENTICITY

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Effective communication can impress people, but powerful communication can move them to action. This program identifies the elements of powerful communication and teaches you how to harness and utilize your individual skills to become a communicator who persuades, inspires, and transforms.

Expect a highly interactive program with group exercises, a skills assessment, demonstrations, and plenty of opportunities to apply what you are learning.

## DR. DEBBYE TURNER BELL

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Dr. Debbye Turner Bell is a broadcast journalist, motivational speaker, author, veterinarian and consultant. Dr. Turner Bell has been part of the IMS Family of Educators for several years. In August, 2021, Turner Bell will add author to her many roles with the publication of her first book, *Courageous Faith: A Lifelong Pursuit of Faith Over Fear*. For more than two decades, she has addressed millions of people in audiences from the corporate, academic, and community service arenas. Turner Bell enjoyed a long career in broadcast journalism. For 11 years she was a staff correspondent for CBS News. She was also the Early Show's resident veterinarian and garnered an interview with President and Mrs. Bush at the White House, produced a vast body of work for CBS Sunday Morning, among other assignments, and is still an expert contributor to Animal Planet. Dr. Turner Bell divides her time speaking and teaching as well as serving on local, state and national boards. She has a Doctor of Veterinary Medicine degree from the University of Missouri-Columbia and a Bachelor of Science degree in Agriculture from Arkansas State University.

# TOPICS COVERED

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## THE COMPONENTS OF POWERFUL COMMUNICATION

IDENTIFY THE ELEMENTS OF POWERFUL COMMUNICATION  
ASSESS YOUR CURRENT COMMUNICATION SKILLS

## POWERFUL COMMUNICATION REQUIRES REAL CONNECTION

CONNECT NOT JUST COMMUNICATE  
BEING MORE RELATABLE  
GAINING AND BUILDING CREDIBILITY  
TURN PERCEPTIONS INTO PERSUASION

## EXCEL AT LISTENING

DEFINE AND HONE ACTIVE LISTENING SKILLS  
HEAR WHAT IS NOT BEING SAID  
LISTENING TO WHAT YOUR AUDIENCES HEARS

## CRAFTING A POWERFUL MESSAGE

UNDERSTANDING AND IDENTIFYING YOUR TARGET AUDIENCE  
HOW TO "STORY ARC" YOUR MESSAGE  
CHOOSE THE MOST EFFECTIVE WORDS TO BOOST THE POWER OF YOUR MESSAGE  
THE POWER OF STORYTELLING, ILLUSTRATIONS, AND DEMONSTRATION  
IDENTIFYING AND AVOIDING COMMON PITFALLS IN CRAFTING YOUR MESSAGE

## DELIVERING YOUR MESSAGE

WOW THEM IN THE FIRST 20 SECONDS  
WHAT YOU SAY WITHOUT SAYING A WORD (NONVERBAL COMMUNICATION)  
HOW TO GET OVER ANXIETY AND NERVOUSNESS

FOR REGISTRATION PLEASE CONTACT: **Evangelia Zouras** - IMS Regional Director - New-Jersey  
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